

# Hello!

Here is my Seniors Guide to Downsizing, designed to help you navigate the next step in your life. Whether you're buying or selling, It's so important to find a Realtor that you trust, and understand what a Realtor can do for you. Acting with Professionalism and Integrity are of utmost importance, and a Realtor must have a clients best interests in mind.

*Tracy Weber*

Broker, ABR, SRS

226-622-1041

tracyweberrealestate@gmail.com

www.kempstonwerth.ca

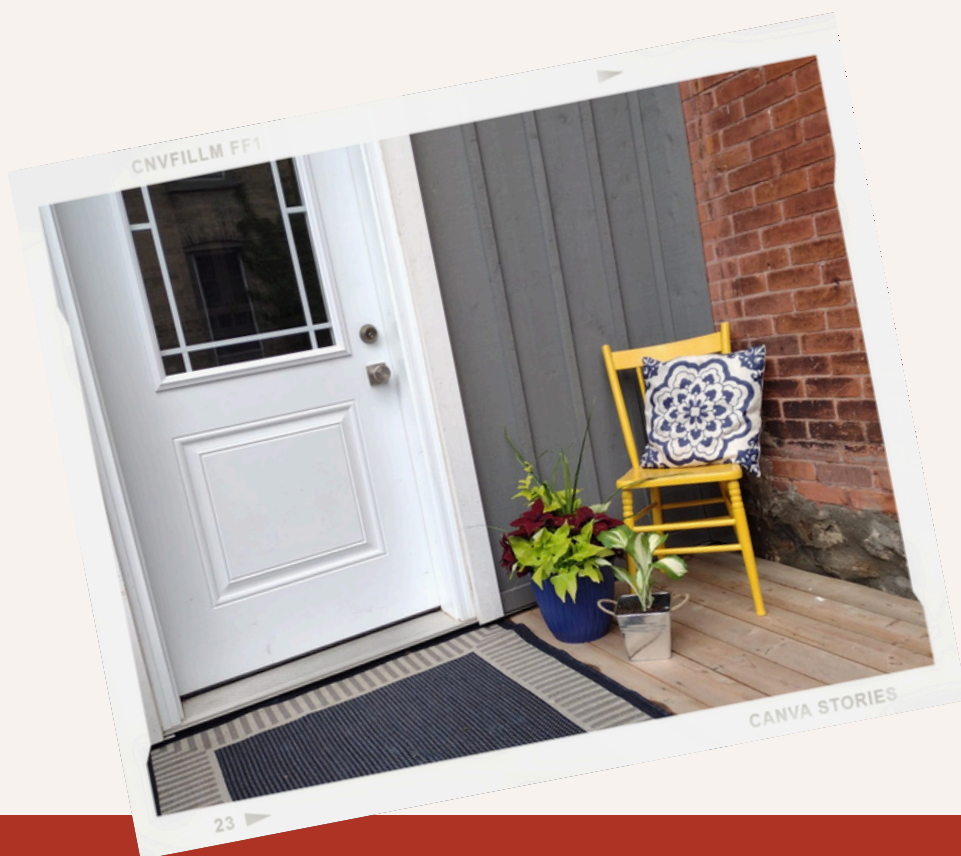


# Professional Advice

Downsizing may be required due to physical or other health concerns, or for financial reasons. Selling your home may mean significant cost savings in terms of ongoing property maintenance costs, and it can enable you to pay off debts or impact your retirement savings or investment strategies.

Speak with a professional you trust to determine your needs and evaluate your timeline.

You will want to discuss the market value of your home and address what will need to be done to get it ready to sell



# Next Step...

Once you have determined your needs, timeline and financial situation, we are ready to find your perfect next home.

There are options for all kinds of situations available in Listowel and Surrounding area. From Detached, freehold bungalows and townhouses to condos, life lease style apartments and geared to senior rentals.

If you require a higher level of assistance, there are several local retirement and nursing homes that you can reach out to.



# The Move



At this point it can be easy to get overwhelmed with the many tasks you will need to complete to make a successful move. The process can be even more challenging if you are leaving a beloved family home. Creating a moving checklist with bitesized goals will help make it less overwhelming.

Be gentle on yourself, give yourself plenty of time and don't be afraid to ask for help. If you don't have family or friends nearby, there are professional services available to help manage the de-cluttering and packing process, as well as garbage removal and moving companies.

